



LLAMA FUTURITY ASSOCIATION

MINUTES OF THE MEETING

March 29, 2004

Teleconference Call

Call to Order by John McDougal, President

Those present for the conference call: Dale, Janet, John, Barb & Phil

Approval of the past minutes:

The first minutes addressed were the ones of 3/22/04. There began much discussion over them and how they should read. John made a motion for the Board to go into Executive Session and Phil Seconded it. It was voted on and approved. The Board went into Executive Session to discuss this matter further. They then returned to the regular meeting. It was decided to table the approval of the minutes until a later date, as we could not come to an agreement on them.

Janet brought up that the minutes of 2/25/04 had been voted on and approved by all the Board Members but John & Janet and that they would have to be reviewed by them and approved by them as well. Also the minutes of 3/15/04 have not been approved as well. These minutes were tabled as well.

Treasurer's Report

Phil then gave his Treasurer's report, which is attached. He has now had a chance to review all the items and found some outstanding checks in the amount of \$10,150, which he followed up on. He voiced his concern that we have ended up with an operating deficit in 2004 of \$26,300. In view of this, it is imperative that we watch our expenses and go to work raising more funds and sponsors for this Association. Barb made a motion that we accept Phil's report and Janet seconded it. It was voted on and passed unanimously.

Phil also made a motion to hire (sp) Citrin Cooperman,Co. an accounting firm he is familiar with to handle our accounting needs. Barb Seconded the motion and the motion carried unanimously.

Phil also reported on the Policy Statements that we send to the different Futurities that we sponsor.

This statement needs to be signed and returned to us in order to get their Sponsorship money from us. We had not received this from Lisa Saunders for her show, but Barb reported that Lisa had a lot of last minute difficulties with her show and she was certain it just got overlooked. Phil will follow-up on this.

Bylaws Update

John has been in contact with Claudia Raessler regarding our By-laws. She has both sets of By-laws and is reviewing them. She is gone this week on vacation, but said she should have the rough draft to us by the week of April 2.

Director Resignation

Doug Able called John to inform him that he has decided to resign from the Board due to business reasons. It was discussed about how to replace Doug on the BOD and we decided until we could find out Arizona Law from the attorney on this, we would table it for later.



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MINUTES OF THE MEETING

Committees

John asked for reports from different committees:

Sponsorship: Barb made a motion that we accept the three levels of sponsorship, Premium Sponsor (\$5,000) Supporting Sponsor(\$1,000) and Friends of the LFA (Over \$100 to \$999) outlined in the minutes of 3/15/04. Phil Seconded the Motion. The vote was unanimous. We had discussion of different Breeders we could contact regarding Sponsorships.

Marketing: There was discussion regarding who should do this now and it was decided Janet would take on the Marketing. We then reviewed where we are currently at with the printing of our packets. We are hoping to finish this up on Wednesday so we can have some with us at Celebrity.

Herd Sire Donations: We also discussed the donations we have received so far and the number that we currently have. It was agreed that we did not want over 12 and that we would auction them off throughout the sale, 3 at a time. Phil Feiner agreed to donate a breeding to "Sirius". Janet Wilkins agreed that they would take off "Top Flight" so we could replace it with another one. John reported that Dan Goodyear would donate a breeding to Silver Peru. We then went into Executive Session to discuss donated breedings. We returned from Executive session and tabled the topic until after the Spring Celebrity Sale.

Show Committee: They have the Show Forms Completed and ready to go. They are still working on floor plans that will then have to be approved by the Fire Marshal. They are trying very hard to make the Courtyard larger and more accessible. They also are trying to give the vendors better visibility. They are still working with Glenn Unzicker regarding the panels and the costs involved.

Vendors: There is really no committee set up for this. Janet Wilkins agreed to make up a Vendor Form and to get it out to some of the possible Vendors. They will have a 9x9 area for \$100.00.

Auction Committee: Dale reported that they have only received a few applications, but it was agreed that it is a little early yet and we will all go to work on it after the Spring Celebrity Sale and Show. We also reiterated that DNA Blood Typing would be required on the Sale animals. Phil would check for certain how we charge the commission out on the Auction animals. We also discussed there would be no more than 10 males on the Auction and these slots would first be offered to our Premium Sponsors. We also discussed if we had a signed contract with the Holiday Inn and Dale assured us that we did.

Dinner Report

John reported that he had called Yarborough's to introduce himself and discuss the Friday Night event. He reported that they are very excited about the event and it will basically consist of Heavy H'orderves and Ice Sculptures. It was agreed we would give them a good placement at the show as Sponsors.

Advertising & Website

No update. Janet asked if local advertising right before the show had been done in the past. Barb did not think so. It was suggested that we get in touch with the local Chamber of Commerce to start this.



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MINUTES OF THE MEETING

The newsletter was discussed. It was agreed that each committee person would report on their activities and Janet would formulate these reports into a newsletter.

New Business

Janet reported that she had been asked to be on a Focus Group for the ILR. This group would be regarding Shows and how the ILR could better assist the Llama industry in the Showing area. Janet would serve as a representative of the LFA. It was agreed at this time, she would do this for exchanging ideas and information.

John set up an informal meeting of our Board at the Celebrity Show & Sale, immediately following the Auction on Saturday evening in the Sale Arena. It was also decided our next official Board meeting be April 26th at 7:00 P.M. Central Time.

Phil made a motion to adjourn and Barb 2nd the motion. It was Unanimously agreed.