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 09/30/08  
 Cash Basis

## Llama Futurities Association Profit & Loss Prev Year Comparison January through September 2008

	Jan - Sep 08	Jan - Sep 07
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>ALSA Show</b>		
Entry Fees	4,219.35	6,453.24
Excess Prize Money	265.00	385.00
Late Fees	180.00	315.00
<b>Total ALSA Show</b>	4,664.35	7,153.24
Amateur Futurity	900.00	1,552.71
Camper Parking	280.00	280.00
Catalog Advertising	700.00	650.00
Consignment Fee	40,500.00	40,500.00
Credit Card Receipts	12.00	0.00
<b>Fundraising</b>		
Herdsire Purchase	0.00	3,700.00
Misc. Fundraising items	0.00	1,340.00
Silent Auction Items	1,627.00	1,207.00
<b>Total Fundraising</b>	1,627.00	6,247.00
Futurity Entry	23,950.00	26,950.00
Herdsire Nomination	2,000.00	1,000.00
Herdsire Row	650.00	450.00
Interest Income	2,273.25	1,524.82
Jackpot	1,100.00	1,500.00
Marketing Program	300.00	5,530.00
<b>Membership Dues</b>		
Lifetime	1,000.00	0.00
Membership Dues - Other	5,700.00	6,700.00
<b>Total Membership Dues</b>	6,700.00	6,700.00
Misc. Income	875.13	0.00
Miscellaneous	-1.95	0.00
Newsletter Advertising	570.00	2,190.00
Non Breeder Jackpot Entry	500.00	0.00
Sale Commission	400.00	0.00
Sod Purchase	2,715.00	3,375.00
<b>Sponsorships</b>		
Diamond Level	30,000.00	40,000.00
Friend of the LFA	750.00	0.00
Gold Level	5,000.00	15,250.00
Grand Entrepreneur	3,000.00	1,000.00
Supporting	4,500.00	1,000.00
<b>Total Sponsorships</b>	43,250.00	57,250.00
Stall Fees	5,980.65	8,029.05
Tack Stall	75.00	0.00
Transit Stall	700.00	1,100.00
Vendor Space	1,725.00	2,135.00
<b>Total Income</b>	142,445.43	174,116.82
<b>Expense</b>		
<b>Advertising</b>		
<b>Llama Link</b>		
Marketing Package	1,542.10	0.00
Sale Catalog		
Envelopes	98.00	0.00
Herdsire Sign	90.00	0.00
Postage	1,716.86	4,237.30
Sale Catalog - Other	9,721.97	10,700.00
<b>Total Sale Catalog</b>	11,626.83	14,937.30
Stall Cards	0.00	184.00
Llama Link - Other	3,684.53	3,510.00
<b>Total Llama Link</b>	16,853.46	18,631.30
<b>Total Advertising</b>	16,853.46	18,631.30

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<b>ALSA Expenses</b>		
ALSA Fees	490.00	770.00
ALSA Leather Banners	1,490.00	1,038.00
ALSA Premiums	2,180.00	2,790.00
ALSA Ribbons	708.30	599.64
ALSA Sanction Fee	0.00	50.00
<b>Total ALSA Expenses</b>	4,868.30	5,247.64
<b>Catering Expense</b>		
Bar Charges	2,520.67	3,474.52
Catering Expense - Other	7,833.47	9,755.41
<b>Total Catering Expense</b>	10,354.14	13,229.93
<b>Clerking Fees</b>	500.00	0.00
<b>Conference Calls</b>	2,432.12	2,321.01
<b>Credit Card Fees</b>	59.80	821.88
<b>Crew Expenses</b>	2,164.10	2,552.68
<b>E- Mail marketing</b>	308.00	0.00
<b>Facility Charges</b>		
Arena Rental	2,000.00	2,000.00
Concession Stand	33.50	89.50
Deposit	0.00	500.00
Deposit Returned	0.00	-500.00
Manure Disposal	50.00	0.00
RV Hookups	450.00	525.00
Stalls	6,440.00	7,720.00
<b>Total Facility Charges</b>	8,973.50	10,334.50
<b>Flowers etc.</b>	3,933.80	0.00
<b>Futurity Awards</b>		
Futurity Ribbons	1,142.00	0.00
Trophies/Crystal	1,036.04	981.49
<b>Total Futurity Awards</b>	2,178.04	981.49
<b>Gas Raffle</b>	300.00	0.00
<b>Groomers</b>	1,000.00	1,000.00
<b>Helpers</b>	350.00	500.00
<b>Insurance - D&amp;O</b>	1,237.00	1,180.00
<b>Insurance - Facility</b>	460.00	460.00
<b>Internet</b>		
Software Development	0.00	5,450.00
Web Site Hosting	240.00	258.00
Web Site Maint	5,799.50	2,157.00
<b>Total Internet</b>	6,039.50	7,865.00
<b>Judges Expenses</b>	0.00	683.71
<b>Judges Fees</b>		
ALSA Show	300.00	300.00
Amateur Futurity	600.00	200.00
Open Futurity	1,500.00	500.00
<b>Total Judges Fees</b>	2,400.00	1,000.00
<b>Misc Adj</b>	0.00	1.00
<b>Misc. Expenses</b>	1,235.63	53.28
<b>Misc. Supplies</b>	87.72	0.00
<b>Newsletter</b>		
Postage	3,984.80	3,643.03
Printing	2,887.68	3,861.28
<b>Total Newsletter</b>	6,872.48	7,504.31
<b>Panel Rental</b>	0.00	5,000.00
<b>Pay Pal Fees</b>	754.69	64.98

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	Jan - Sep 08	Jan - Sep 07
<b>Premiums</b>		
Am. 3rd	200.00	0.00
Am. 1st	550.00	0.00
Am. 2nd	275.00	0.00
Am. 4th	75.00	0.00
Am. 5th	50.00	0.00
Am. 6th	50.00	0.00
Herdshire Payout	2,180.00	0.00
Jackpot	1,100.00	0.00
NB-1st	175.00	0.00
NB 2nd	150.00	0.00
NB 3rd	100.00	0.00
Open 10th	600.00	0.00
Open 1st	17,600.00	0.00
Open 2nd	8,880.00	0.00
Open 3rd	5,920.00	1,800.00
Open 4th	4,280.00	0.00
Open 5th	3,200.00	0.00
Open 6th	2,200.00	0.00
Open 7th	1,640.00	0.00
Open 8th	1,360.00	0.00
Open 9th	1,000.00	0.00
<b>Total Premiums</b>	<b>51,585.00</b>	<b>1,800.00</b>
<b>Professional Fees</b>		
Accounting Fees	2,152.57	2,507.39
Bookkeeper	0.00	232.94
Legal Fees		
Statutory Agent	335.00	320.00
Legal Fees - Other	1,431.63	225.18
<b>Total Legal Fees</b>	<b>1,766.63</b>	<b>545.18</b>
<b>Total Professional Fees</b>	<b>3,919.20</b>	<b>3,285.51</b>
Reconciliation Discrepancies	0.00	-2.00
Refund Payment	3,650.00	2,025.00
Regional Futurity Sponsorship	3,000.00	4,000.00
Reimbursed Expenses	0.00	318.73
<b>Reimbursements</b>		
Air Fare	2,884.01	467.59
Airport Parking	73.50	0.00
Cabs / Car Service	64.00	0.00
Car Rental	213.17	160.77
Gas	75.40	105.97
Meals	218.28	132.48
Misc;	30.00	232.96
Postage	65.91	98.05
<b>Total Reimbursements</b>	<b>3,624.27</b>	<b>1,197.82</b>
Rentals	1,058.68	4,990.06
Sod	7,884.00	7,770.00
Software	285.00	0.00
Supplies	206.94	0.00
Taxes - Arizona Corporation	0.00	10.00
<b>Total Expense</b>	<b>148,575.37</b>	<b>104,827.83</b>
<b>Net Ordinary Income</b>	<b>-6,129.94</b>	<b>69,288.99</b>
<b>Net Income</b>	<b>-6,129.94</b>	<b>69,288.99</b>